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WEST VIRGINIA LEGISLATURE

FIRST REGULAR SESSION, 2007

ENROLLED

COMMITTEE SUBSTITUTE FOR House Bill No. 2776

(By Delegates Moore, Kominar, Perry, Barker, Carmichael and Ashley)

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Passed March 7, 2007

In Effect Ninety Days from Passage

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OFFICE WEST VIRGINIA E N R O L L EECEDETARY OF STATE

COMMITTEE SUBSTITUTE

FOR

H. B. 2776

(BY DELEGATES MOORE, KOMINAR, PERRY, BARKER, CARMICHAEL AND ASHLEY)

[Passed March 7, 2007; in effect ninety days from passage.]

AN ACT to amend and reenact §31-17-1, §31-17-2 and §31-17-11 of the Code of West Virginia, 1931, as amended, all relating to mortgage broker, lender and loan originator licenses; requiring certain licensees to license all loan originators; and permitting the Banking Commissioner to enter into information sharing agreements with other mortgage regulators.

Be it enacted by the Legislature of West Virginia:

That §31-17-1, §31-17-2 and §31-17-11 of the Code of West Virginia, 1931, as amended, be amended and reenacted, all to read as follows:

ARTICLE 17. WEST VIRGINIA RESIDENTIAL MORTGAGE LENDER, BROKER AND SERVICER ACT.

§31-17-1. Definitions and general provisions.

As used in this article:

(1) "Primary mortgage loan" means a consumer loan
made to an individual which is secured, in whole or in part,
by a primary mortgage or deed of trust upon any interest in
real property used as an owner-occupied residential dwelling
with accommodations for not more than four families;

7 (2) "Subordinate mortgage loan" means a consumer loan 8 made to an individual which is secured, in whole or in part, 9 by a mortgage or deed of trust upon any interest in real 10 property used as an owner-occupied residential dwelling with 11 accommodations for not more than four families, which 12 property is subject to the lien of one or more prior recorded 13 mortgages or deeds of trust;

14 (3) "Person" means an individual, partnership,
15 association, trust, corporation or any other legal entity, or any
16 combination thereof;

(4) "Lender" means any person who makes or offers to
make or accepts or offers to accept or purchases or services
any primary or subordinate mortgage loan in the regular
course of business. A person is considered to be acting in the
regular course of business if he or she makes or accepts, or
offers to make or accept, more than five primary or
subordinate mortgage loans in any one calendar year;

24 (5) "Broker" means any person acting in the regular 25 course of business who, for a fee or commission or other 26 consideration, negotiates or arranges, or who offers to 27 negotiate or arrange, or originates, processes or assigns a 28 primary or subordinate mortgage loan between a lender and 29 a borrower. A person is considered to be acting in the regular 30 course of business if he or she negotiates or arranges, or 31 offers to negotiate or arrange, or originates, processes or 32 assigns any primary or subordinate mortgage loans in any 33 one calendar year; or if he or she seeks to charge a borrower 34 or receive from a borrower money or other valuable

consideration in any primary or subordinate mortgage
transaction before completing performance of all broker
services that he or she has agreed to perform for the
borrower;

39 (6) "Brokerage fee" means the fee or commission or other
40 consideration charged by a broker or loan originator for the
41 services described in subdivision (5) of this section;

42 (7) "Additional charges" means every type of charge 43 arising out of the making or acceptance of a primary or 44 subordinate mortgage loan, except finance charges, 45 including, but not limited to, official fees and taxes, reasonable closing costs and certain documentary charges 46 47 and insurance premiums and other charges which definition 48 is to be read in conjunction with and permitted by section one hundred nine, article three, chapter forty-six-a of this code; 49

50 (8) "Finance charge" means the sum of all interest and 51 similar charges payable directly or indirectly by the debtor 52 imposed or collected by the lender incident to the extension 53 of credit as coextensive with the definition of "loan finance 54 charge" set forth in section one hundred two, article one, 55 chapter forty-six-a of this code;

56 (9) "Commissioner" means the Commissioner of Banking57 of this state;

- (10) "Applicant" means a person who has applied for alender's, broker's or loan originator's license;
- 60 (11) "Licensee" means any person duly licensed by the
 61 commissioner under the provisions of this article as a lender,
 62 broker or loan originator;
- 63 (12) "Amount financed" means the total of the following64 items to the extent that payment is deferred:
- (a) The cash price of the goods, services or interest in
 land, less the amount of any down payment, whether made in
 cash or in property traded in;

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(b) The amount actually paid or to be paid by the seller
pursuant to an agreement with the buyer to discharge a
security interest in or a lien on property traded in; and

71 (c) If not included in the cash price:

(i) Any applicable sales, use, privilege, excise ordocumentary stamp taxes;

- (ii) Amounts actually paid or to be paid by the seller forregistration, certificate of title or license fees; and
- 76 (iii) Additional charges permitted by this article;

77 (13) "Affiliated" means persons under the same 78 ownership or management control. As to corporations, 79 limited liability companies or partnerships, where common 80 owners manage or control a majority of the stock, 81 membership interests or general partnership interests of one 82 or more such corporations, limited liability companies or partnerships, those persons are considered affiliated. In 83 addition, persons under the ownership or management control 84 85 of the members of an immediate family shall be considered affiliated. For purposes of this section, "immediate family" 86 87 means mother, stepmother, father, stepfather, sister, 88 stepsister. brother, stepbrother, spouse, child and 89 grandchildren;

90 (14) "Servicing" or "servicing a residential mortgage 91 loan" means through any medium or mode of communication 92 the collection or remittance for, or the right or obligation to 93 collect or remit for another lender, note owner or noteholder. 94 payments of principal, interest, including sales finance 95 charges in a consumer credit sale, and escrow items as 96 insurance and taxes for property subject to a residential 97 mortgage loan; and

98 (15) "Loan originator" means an individual who, on
99 behalf of a licensed mortgage broker, under the direct
100 supervision and control of a licensee who is engaged in
101 brokering activity, and in exchange for compensation by that
102 broker, performs any of the services described in subsection
103 (5) of this section.

104 §31-17-2. License required for lender, broker or loan 105 originator; exemptions.

(a) No person may engage in this state in the business of
lender, broker or loan originator unless and until he or she
first obtains a license to do so from the commissioner, which
license remains unexpired, unsuspended and unrevoked, and
no foreign corporation may engage in business in this state
unless it is registered with the secretary of state to transact
business in this state.

113 (b) An entity applying for or holding both a lender and 114 broker license shall license all of its individual loan originators if that entity brokers a majority of its residential 115 116 mortgage loans. The determination of whether an entity 117 brokers the majority of its residential mortgage loans is based 118 upon the most recent annual report filed with the division 119 pursuant to section eleven of this article. A new applicant 120 applying for both a lender license and a broker license shall 121 license all of its loan originators unless the applicant can demonstrate, through data compiled for other state regulators, 122 123 that it acts as a lender for a majority of its residential 124 mortgage loans made.

(c) Brokerage fees, additional charges and finance
charges imposed by licensed mortgage brokers, lenders and
loan originators are exempt from the tax imposed by article
fifteen, chapter eleven of this code beginning on the first day
of January, two thousand four.

(d) The provisions of this article do not apply to loansmade by the following:

132 (1) Federally insured depository institutions;

133 (2) Regulated consumer lender licensees;

134

135 (3) Insurance companies;

(4) Any other lender licensed by and under the regular
supervision and examination for consumer compliance of any
agency of the federal government;

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(5) Any agency or instrumentality of this state, federal,
county or municipal government or on behalf of the agency
or instrumentality;

(6) By a nonprofit community development organization
making mortgage loans to promote home ownership or
improvements for the disadvantaged which loans are subject
to federal, state, county or municipal government supervision
and oversight; or

147 (7) Habitat for Humanity International, Inc., and its148 affiliates providing low-income housing within this state.

149 Loans made subject to this exemption may be assigned, transferred, sold or otherwise securitized to any person and 150 151 shall remain exempt from the provisions of this article, 152 except as to reporting requirements in the discretion of the 153 commissioner where the person is a licensee under this 154 article. Nothing herein shall prohibit a broker licensed under 155 this article from acting as broker of an exempt loan and 156 receiving compensation as permitted under the provisions of 157 this article.

158 (e) A person or entity designated in subsection (c) of this 159 section may take assignments of a primary or subordinate 160 mortgage loan from a licensed lender and the assignments of 161 said loans that they themselves could have lawfully made as 162 exempt from the provisions of this article under this section 163 do not make that person or entity subject to the licensing, 164 bonding, reporting or other provisions of this article except 165 as the defense or claim would be preserved pursuant to 166 section one hundred two, article two, chapter forty-six-a of 167 this code.

168 (f) The placement or sale for securitization of a primary 169 or subordinate mortgage loan into a secondary market by a 170 licensee may not subject the warehouser or final 171 securitization holder or trustee to the provisions of this 172 article: *Provided*, That the warehouser, final securitization 173 holder or trustee under an arrangement is either a licensee, or 174 person or entity entitled to make exempt loans of that type 175 under this section, or the loan is held with right of recourse 176 to a licensee.

177 §31-17-11. Records and reports; examination of records; 178 analysis.

179 (a) Every lender and broker licensee shall maintain at his 180 or her place of business in this state, if any, or if he or she has 181 no place of business in this state at his or her principal place 182 of business outside this state, such books, accounts and 183 records relating to all transactions within this article as are 184 necessary to enable the commissioner to enforce the 185 provisions of this article. All the books, accounts and records 186 shall be preserved, exhibited to the commissioner and kept 187 available as provided herein for the reasonable period of time 188 as the commissioner may by rules require. The commissioner 189 is hereby authorized to prescribe by rules the minimum 190 information to be shown in the books, accounts and records.

(b) Each licensee shall file with the commissioner on or
before the fifteenth day of March of each year a report under
oath or affirmation concerning his or her business and
operations in this state for the preceding license year in the
form prescribed by the commissioner.

196 (c) The commissioner may, at his or her discretion, make 197 or cause to be made an examination of the books, accounts 198 and records of every lender or broker licensee pertaining to 199 primary and subordinate mortgage loans made in this state 200 under the provisions of this article, for the purpose of 201 determining whether each lender and broker licensee is 202 complying with the provisions hereof and for the purpose of 203 verifying each lender or broker licensee's annual report. If 204 the examination is made outside this state, the licensee shall 205 pay the cost thereof in like manner as applicants are required 206 to pay the cost of investigations outside this state.

(d) The commissioner shall publish annually an aggregate
analysis of the information furnished in accordance with the
provisions of subsection (b) or (c) of this section, but the
individual reports shall not be public records and shall not be
open to public inspection.

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(e) The commissioner may enter into cooperative and
information sharing agreements with regulators in other
states or with federal authorities to discharge his or her
responsibilities under this article.

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That Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled.

Chairman Senate Committee Chairman House Committee

Originating in the House.

In effect ninety days from passage.

Clerk of the Senate

Clerk of the House of Delegates mh Fut of the Senate

Speaker of the House of Delegates

ti this the ____ The within ____ day of _ 2007. Governor

PRESENTED TO THE GOVERNOR

MAR 1 5 2007 Time <u>4:00 pm</u>